

28TH ANNUAL GENERAL MEETING

WEDNESDAY, 1 JUNE 2022 AT 2.00 P.M.



MBM Resources Berhad

Registration No. 199301029757 (284496-V)

FUTURE FOCUSED



Cover Rationale

The cover of Annual Report 2021 takes inspiration from the multi-arched structure that converges to the center, drawing parallels with our holistic and multi-pronged / arched approach through a continuous journey of transformation and operational efficiency to steer MBMR's "**Future Focused**" direction.



Agenda

1. The MBMR Group
2. Group Financial Performance 2021
3. Outlook



Our Shareholders

As at 31 March 2022

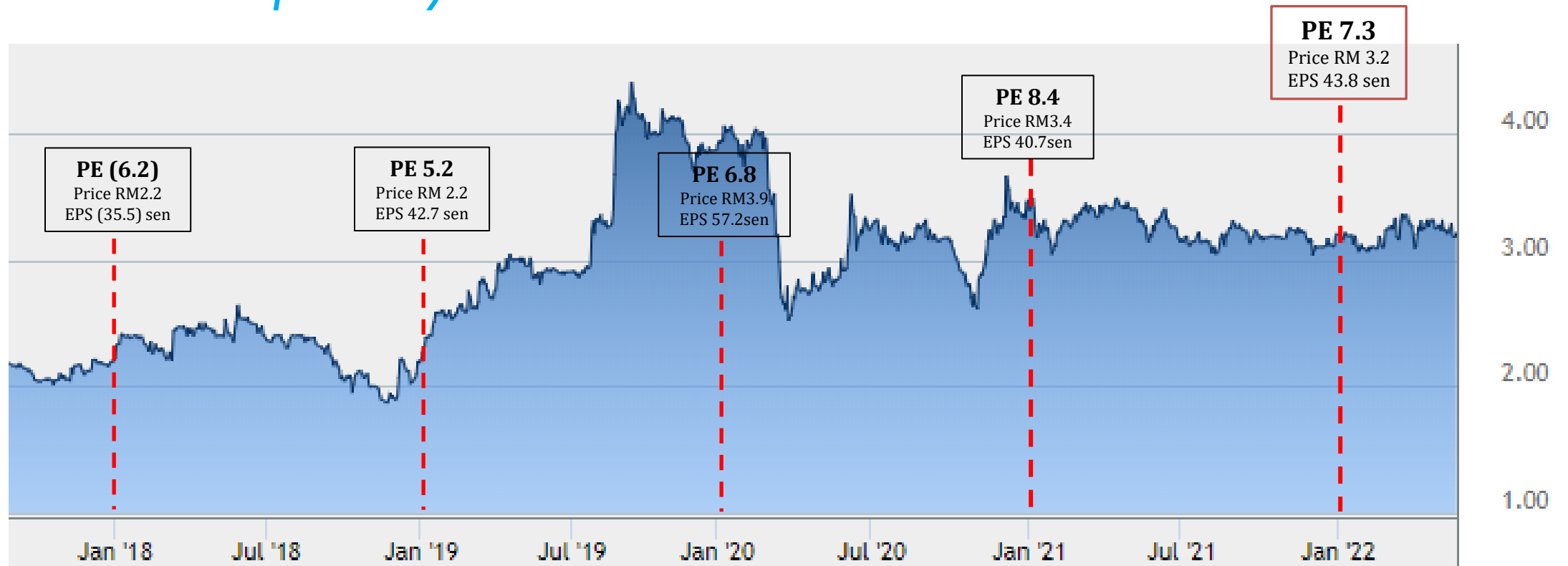


*Includes deemed interest of 0.57% by virtue of its shareholding in Central Shore Sdn Bhd



Our Share Prices

Historical past 5 years



Board : Main Market

Stock Name : MBMR

Stock Code : 5983



Our Mission and Vision

The Complete Automotive Group



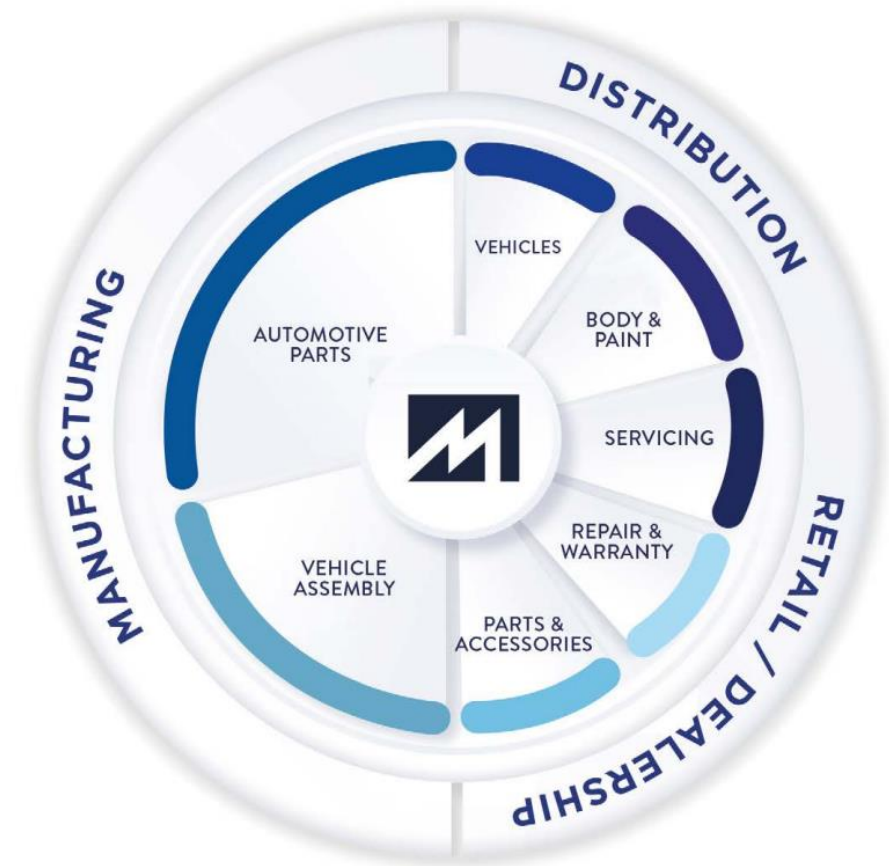
OUR MISSION

To be the Automotive Partner of Choice to our Employees, Customers and Investors



OUR VISION

To be a Complete Automotive Group





Our Corporate Structure

Automotive Group with Diverse Investments

**27 Years
of Growth**



Listed on Kuala Lumpur Stock
Exchange (now Bursa Malaysia
Securities Berhad) on
9 February 1995

Subsidiaries



FEDERAL AUTO
Driven



Associates



PERODUA

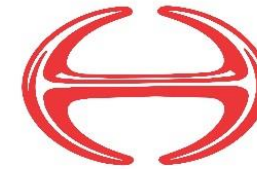


Our Multi-Brand Strategy

A Diverse Portfolio, Securing Sustainable Growth



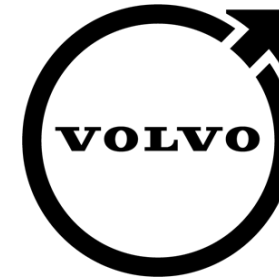
DAIHATSU



HINO



PERODUA



VOLVO



1. The MBMR Group

▶ Motor Trading

Our Branches

Complete Auto Retailing Centre



DISTRIBUTORSHIP
Daihatsu (Malaysia) Sdn Bhd



* Authorised dealers

4/19*
SALES
OUTLETS

5/25*
SERVICE
OUTLETS



DEALERSHIP
Daihatsu (Malaysia) Sdn Bhd



4
SALES
OUTLETS

5
SERVICE
OUTLETS

1
BODY &
PAINT

GROUP TOTAL

31
SALES
OUTLETS

28
SERVICE
OUTLETS

6
BODY &
PAINT



DEALERSHIP (Largest in Malaysia)
DMM Sales Sdn Bhd



17
SALES
OUTLETS

13
SERVICE
OUTLETS

2
BODY &
PAINT



DEALERSHIP
F.A. Wagen Sdn Bhd



3
SALES
OUTLETS

3
SERVICE
OUTLETS

2
BODY &
PAINT



DEALERSHIP
Federal Auto Cars Sdn Bhd



3
SALES
OUTLETS

2
SERVICE
OUTLETS

1
BODY &
PAINT



Our Production Plants

Complete Auto Parts Manufacturer

Designing + Engineering + Manufacturing



Wheels

Steel

Tyre
Assembly



Safety

Airbag &
Steering
wheel

Seat belt



NVH

(Noise, Vibration, Harshness)

Dampening
Sheets

Insulator

Felt



Group Financial Performance 2021



2. Group Financial Performance

▶ Profit or Loss

Group Financial Highlights

Statements of Profit or Loss (Condensed)

RM (Million)	FY 2021	FY 2020	% Change
Revenue (Continuing operations, as reported)	1,528.7	1,793.5	▼ 14.8
Profit / (Loss) before tax (Continuing operations)	210.8	206.5	▲ 2.1
<i>Existing businesses</i>	46.9	46.9	■ --
<i>Share of results of a joint venture</i>	11.1	12.7	▼ 12.6
<i>Share of results of associates</i>	152.8	146.9	▲ 4.0
Discontinued Operation	(0.2)	(7.9)	▲ 97.5
<i>Operating loss</i>	(0.2)	(0.3)	▲ 33.3
<i>Impairment loss</i>	--	(7.6)	
Profit attributable to equity holders	171.2	159.0	▲ 7.7
Dividends (sen)	26.0	20.0	▲ 30.0
<i>1st interim</i>	5.0	5.0	
<i>2nd interim</i>	5.0	6.0	
<i>Special</i>	10.0	-	
<i>Final</i>	6.0 *	9.0	

*Subject to the approval of shareholders at 28th Annual General Meeting

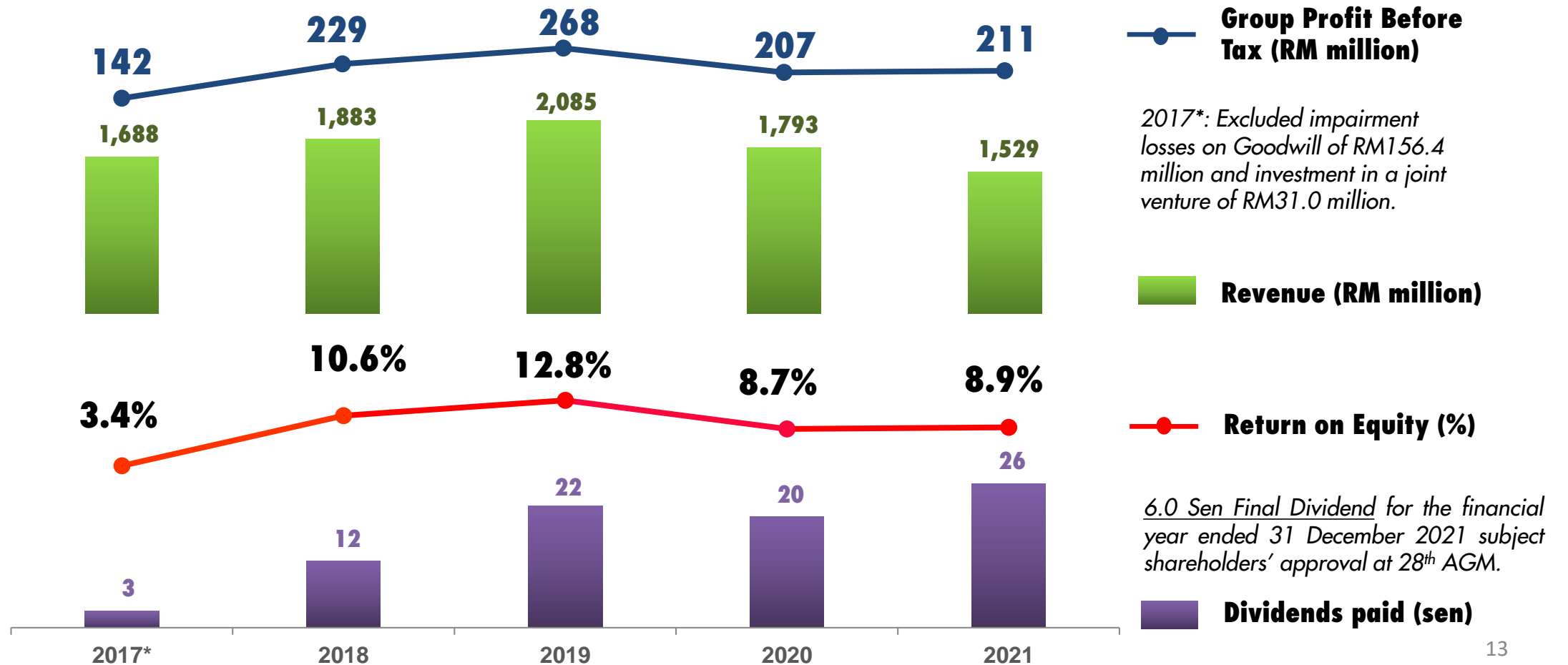


2. Group Financial Performance

► Five Years Summary

Group Financial Highlights

Five Years Summary





2. Group Financial Performance

▶ Financial Position

Group Financial Highlights

Statements of Financial Position (Condensed)

RM (Million)	31 Dec 2021	31 Dec 2020		% Change
Associates	1,416.5	1,335.6	▲	6.1
Joint venture	82.4	71.3	▲	15.6
Other non-current assets	310.9	319.3	▼	2.6
Assets classified as held for sale	30.6	30.6	■	--
Net current assets / (liabilities)	356.2	355.2	▲	0.3
Non-current liabilities	(8.4)	(9.3)	▲	9.8
Shareholders' funds	1,918.0	1,825.7		
Net Assets per share attributable to equity holders (RM)	4.91	4.67	▲	5.1
Cash and bank balances	260.9	271.0	▼	3.7
Total debts	(25.5)	(10.9)	▼	133.5
Debts / Equity Ratio (%)	1.16	0.52		

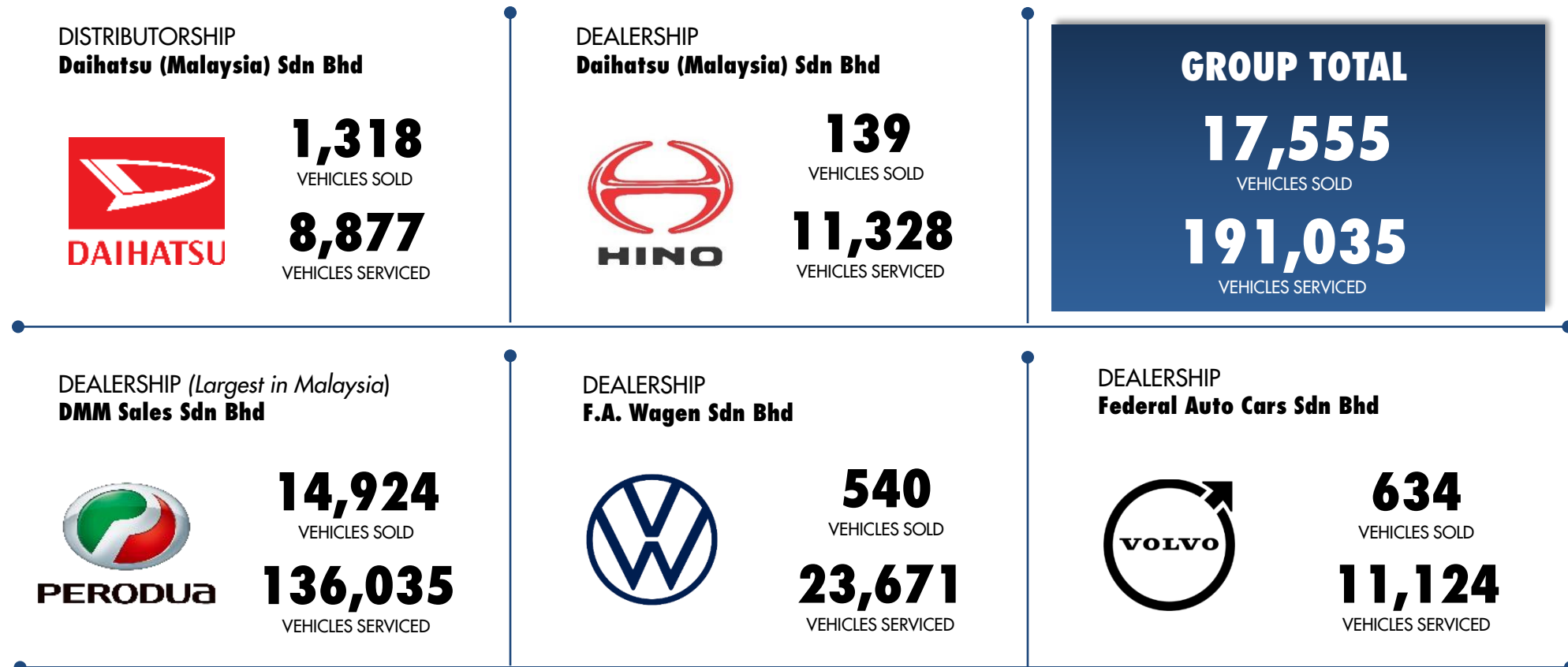


2. Group Financial Performance

▶ Vehicles Sold and Serviced

Motor Trading in Numbers

Vehicles Sold and Serviced in 2021



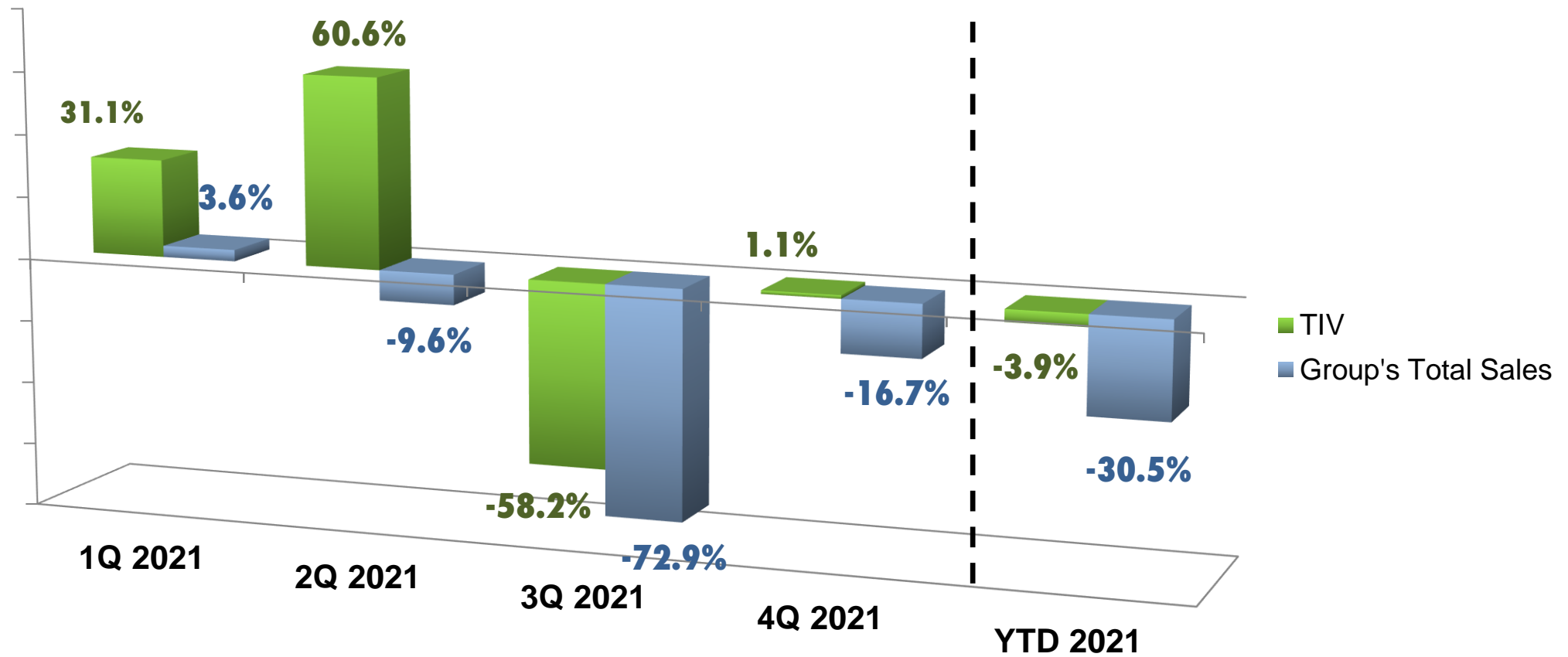


2. Group Financial Performance

▶ Vehicle Sales

Performance Against Market

Motor Vehicles Sales by Registration



Source : Malaysian Automotive Association, 2020- 2021 (Sales by registration)

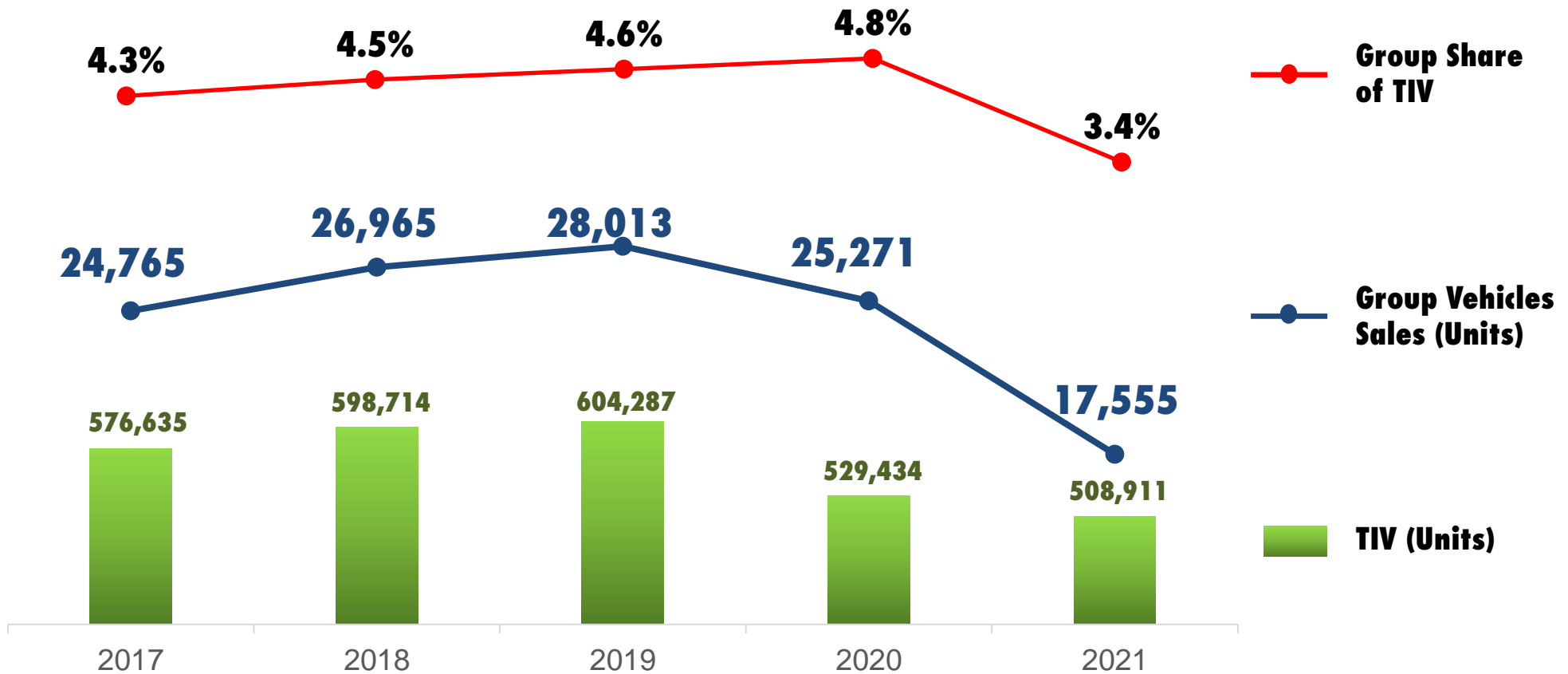


2. Group Financial Performance

▶ Vehicle Sales

Strong Market Shares

Total Industry Volume (TIV)

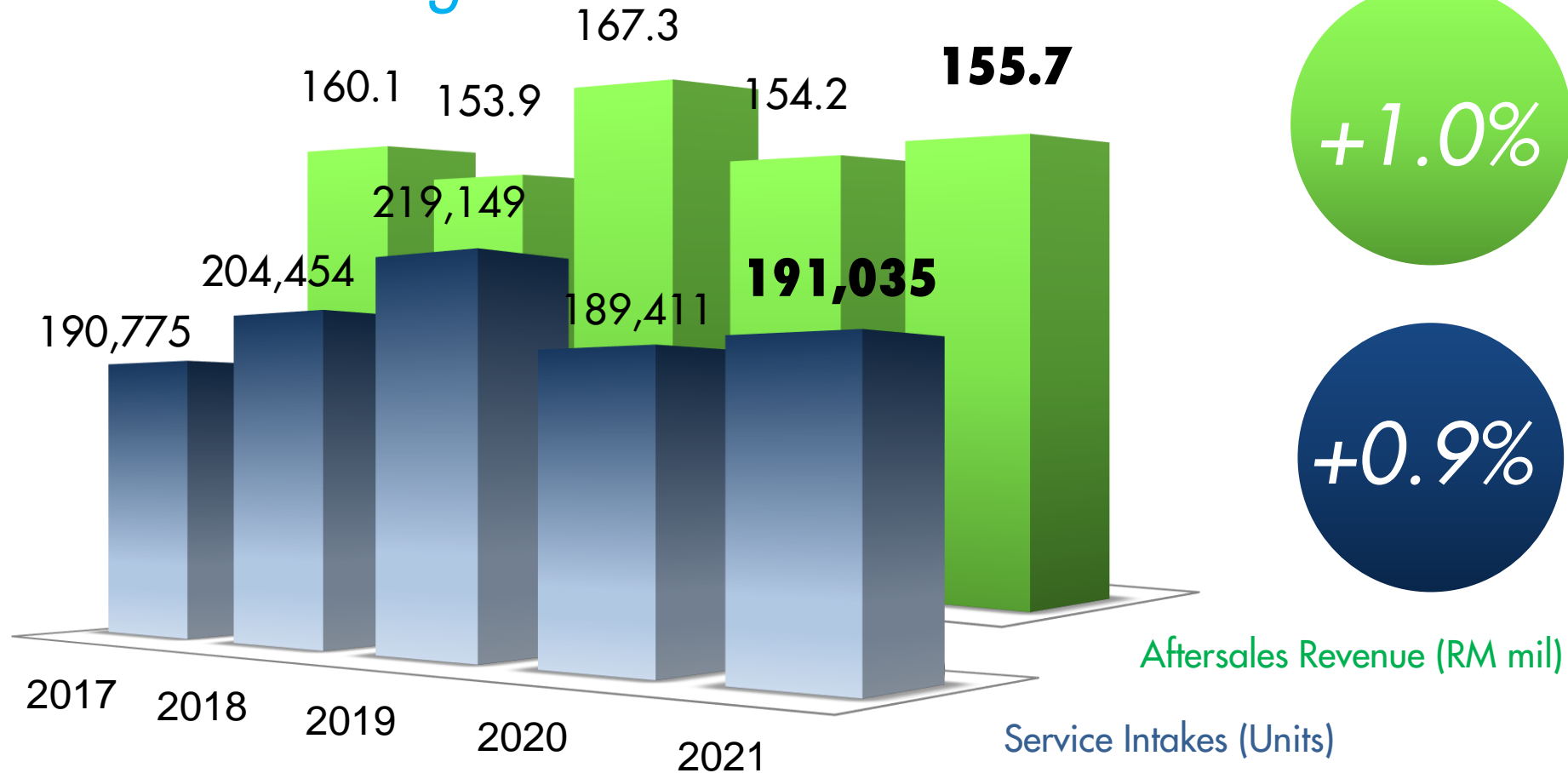


Source : Malaysian Automotive Association, 2017 - 2021



Growing Service Intakes

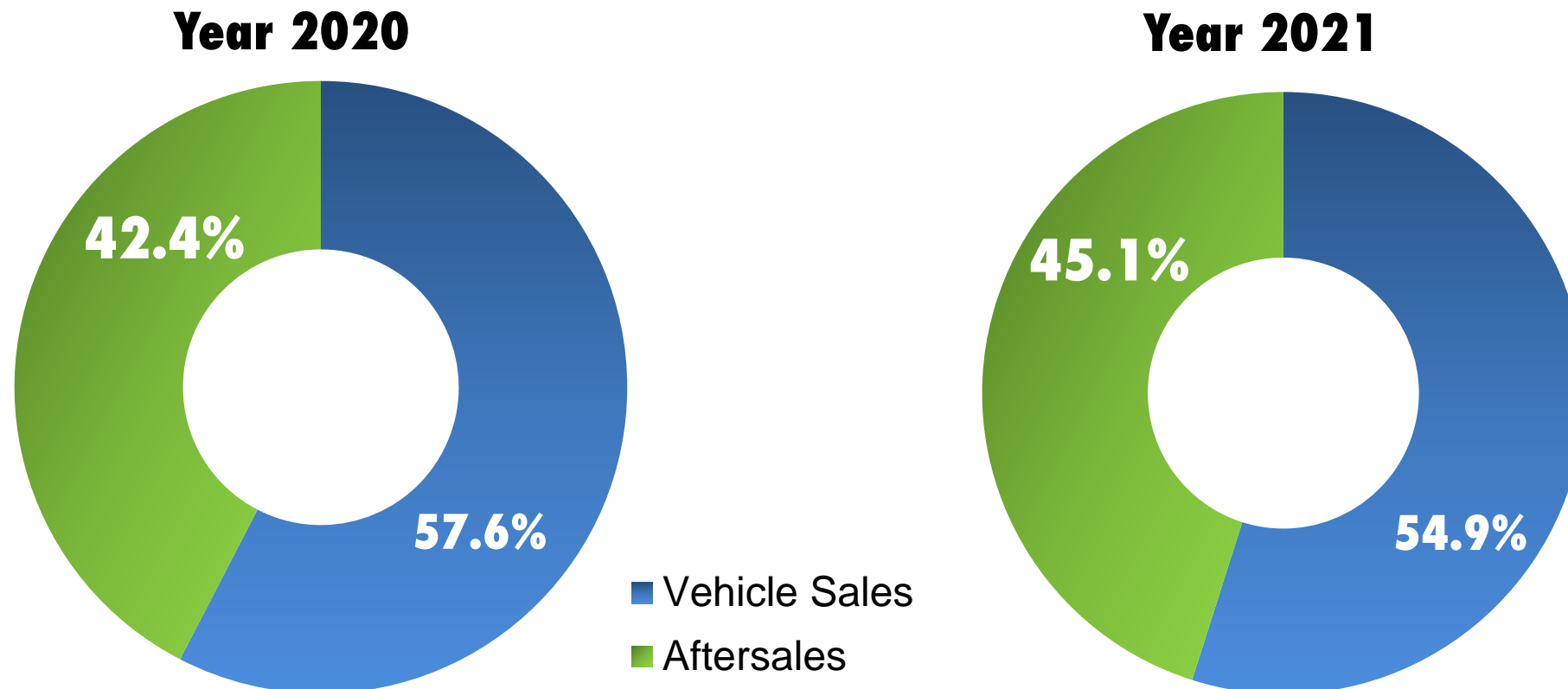
Lucrative Recurring Income





Diversity in Income Stream

Margin Contributions from Aftersales



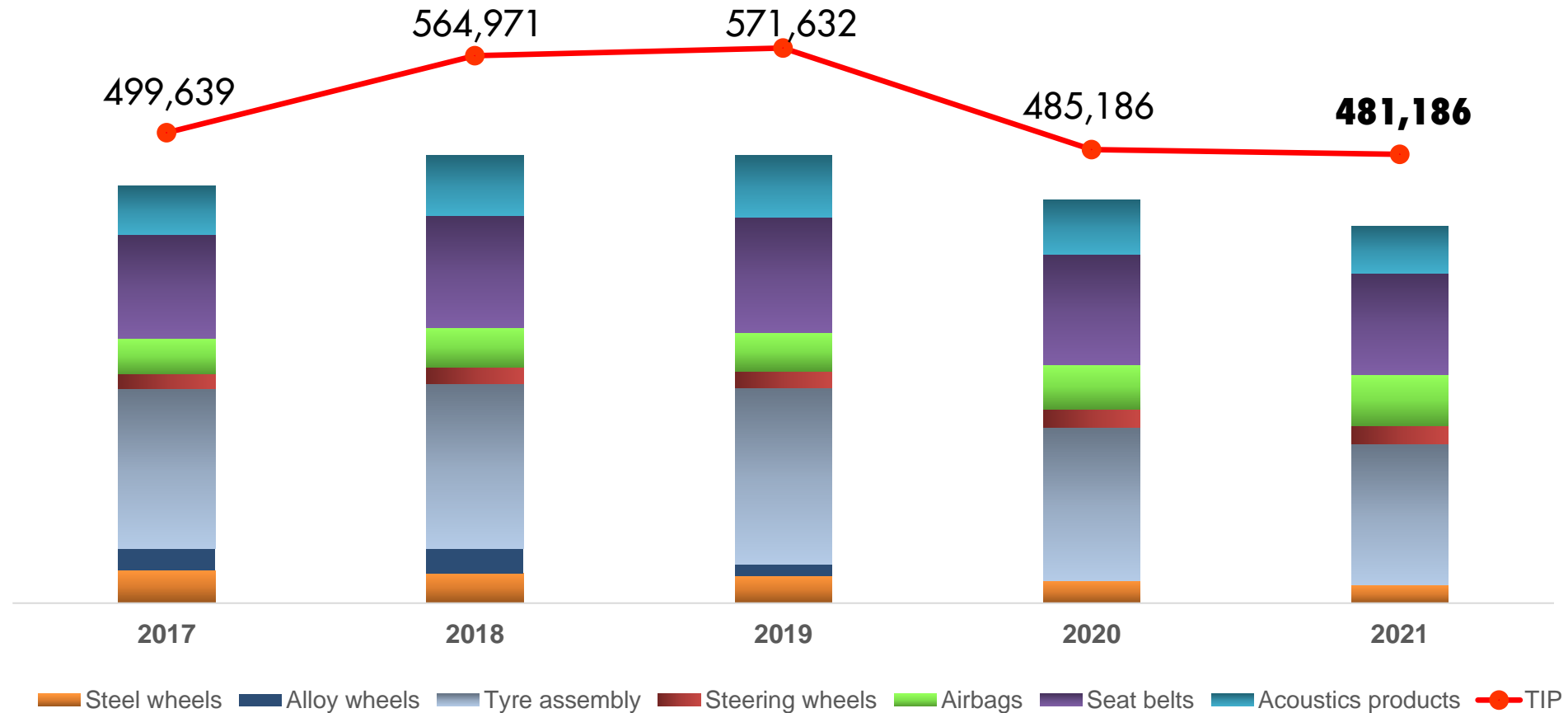


2. Group Financial Performance

▶ Auto Parts Manufacturing

Auto Parts Manufacturing Sales Volume

Total Industry Production (TIP)



Source : Malaysian Automotive Association, 2017 - 2021



Auto Parts Manufacturing in Numbers

Auto Parts Produced and Sold in 2021





3. Outlook

Outlook



3. Outlook

▶ New Models Launched

New Models Launched

In first half of year 2022



Volvo V60
12 January 2022



Volkswagen Golf GTI Mk8 (CKD)
16 February 2022



Volvo XC40 (Pure Electric)
15 March 2022



“DRIVE 24” – Future Focused

Key Areas

- **Strengthen** and **Recalibrate** the **Group’s Business** including unlocking assets values, achieving manufacturing excellence, and expanding motor trading business.
- **Diversify, Build New Business Capabilities** and **Brand Identity** including exploring new business initiatives, and digitalisation of systems and processes.
- **Emphasis on Strong Organisational Culture** and **Value** which entails the strengthening of future competencies and behaviors critical for the next growth level.
- **Effective** and **Efficient Cost Optimisation Management**.
- Improve Business Productivity and Margin in the **Aftersales Business**.



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FUTURE FOCUSED

Thank
you



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